

Name: _____ Date: _____

Address: _____

Email: _____

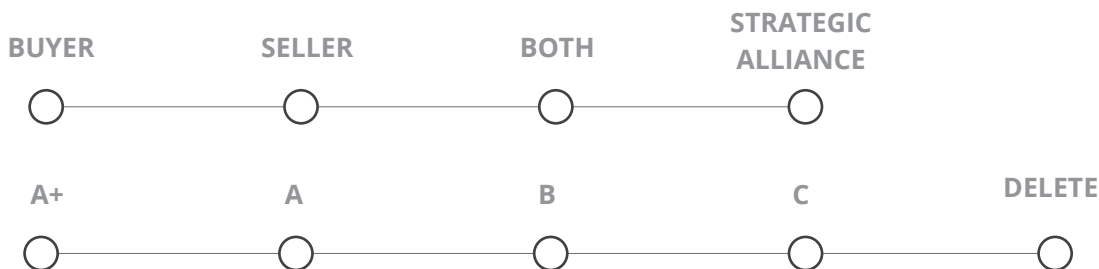
Home phone: _____ Cell phone: _____

Referred by: _____

Other source:

- | | | | |
|--------------------------------------|--------------------------------------|---------------------------------------|--|
| <input type="checkbox"/> Sign Call | <input type="checkbox"/> Instagram | <input type="checkbox"/> Event | <input type="checkbox"/> Email Inquiry |
| <input type="checkbox"/> Office Call | <input type="checkbox"/> Neighbor | <input type="checkbox"/> Development | <input type="checkbox"/> Church |
| <input type="checkbox"/> Open House | <input type="checkbox"/> Ad Campaign | <input type="checkbox"/> Builder | <input type="checkbox"/> Volunteer Efforts |
| <input type="checkbox"/> Past Client | <input type="checkbox"/> Farming | <input type="checkbox"/> Investor | <input type="checkbox"/> Educational Event |
| <input type="checkbox"/> Facebook | <input type="checkbox"/> FSBO | <input type="checkbox"/> Project Farm | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> LinkedIn | <input type="checkbox"/> Expired | <input type="checkbox"/> Office LEAD | _____ |

TYPE OF LEAD



Notes: _____

Follow up (dates)

Notecard sent: _____ Entered into LEAD TRACKER: _____

Start a file?: _____

Email/Phone/Text: _____ • _____ • _____

Completed (dates)

Listing Agreement: _____ Contract of purchase and sale: _____

Back Burner?: _____ Entered into database: _____ First Mtg booked: _____